

Welcome to "In The Know" QBO Monthly Update Webinar (USA content)

Host - Wesley Booth

We will start at 11:00 am PT



Host

Wesley Booth

Customer Care Agent

About Wesley

- National Accounts Care Team
- Passion for Training the Team
- 4 Years at Intuit
- Tucson, AZ



Hello and Welcome, I am Wesley and I'll be your host today.

Welcome to the "In The Know" monthly webinar - our main focus is "What's new in QuickBooks Online this month."

I and have been taking your support calls for 4 years and am now part of the National Accounts team handling their support issues.



Agenda

Announcements – QBO/QBOA Updates Redesigned invoice emails Progress Invoicing Find-a-ProAdvisor Updates Payroll Updates QuickBooks Capital (USA content focus – other regions may have some differences) CPE Credit & Learning objectives......



CPE Process



In order to receive CPE credit:

- · You must answer all polling questions throughout the training
- · This webinar is eligible for up to 1.5 hours of CPE
- CPE certificates are emailed directly to you within 3 weeks of the training date to the email address you used to register
- TIP: Add accountant_training@intuit.com to your approved email sender list. Or, check your SPAM folder.
 Intuit Proprietary and Confidential

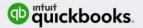
Need to insert a CPE keyword slide in this deck

[Read the bullets, then add these tips]

• CPE certificates are e-mailed directly to you within 3 weeks to the same email address used to register.

TIP: Add accountant_training@intuit.com to your approved email sender list. Or, check your SPAM folder.

• You must keep a copy for your records.



CPE – Learning Objectives

February 6, 2018

- Utilize the New Invoice Emails For Better Functionality and Impact
- Progress Invoicing Using Estimates To Get Paid As The Job Progresses
- Understand The Proadvisor Enhancements To Better Highlight Your Tax Expertise.
- Payroll Impact Of Improved Time To Direct Deposit And User Id Changes
- QB Capital Offering Can Help Small Businesses Obtain Funding They Need.

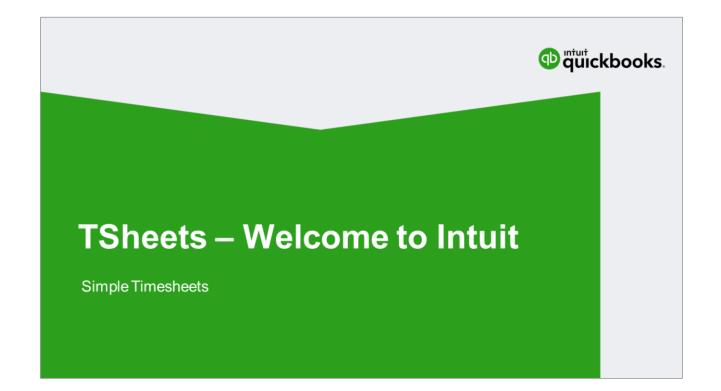


ntutickbooks.		
	Accountant University	
	Free Training Events Basic to Advanced QuickBooks Online for Courses are designed Advanced Certified Pro Most include CPE www.qbtrainingevents.com	Advisors
Webinars	In-Person Training Events	Virtual Conference Events
Weekly webinars to help you grow your practice, and become a trusted advisor:	In-person training tour visiting many location across the U.S.	Free training, CPE and networking with your peers and intuit product experts.
Sample Topics: - Certification Training - Increase your Profitability with Schedule C Clients - Manage and Scale your Accounting & Tax Firm	- Coming in May 2018	- Coming in March 2018

www.qbtrainingevents.com

Link in the webinar follow up email.





TSheets was acquired by Intuit January 11th 2018



Presenter

Dan Buckingham

TSheets Business Development I ProAdvisors

About Dan

- TSheets Time Tracking
- Passion: Helping Accountants Succeed
- 2.5 years at Intuit
- Boise, ID



TSheets was acquired by Intuit January 11th 2018



TSheets by QuickBooks: Modern Time Capture

Time Capture and Scheduling

- · GPS Technology for the mobile employee
- · Embedded in QBO
- Automate the payroll and billing/invoicing process from point of capture to point of pay
- Free Professional TSheets Account for all QuickBooks ProAdvisors
- New Certification



Sign up for your Free Account: https://www.tsheets.com/pros

Register for the Live Certification: https://register.gotowebinar.com/rt/8202679275436363523

Complete the Self Study Certification: https://tsheetspro.litmos.com/self-signup/





QBO – Updates Classes & Preferred Vendors for Products & Services

More functionality for Products & Services

(Presentation done in the Dec 21 webinar)

The recording of the Dec 21 demo can be found here: https://community.intuit.com/articles/1463613-quickbooks-in-the-know-webinar-hub



Grooming Time				Product/Service information	×
All Sales Invoices Customers	Products and	d Services		P Inventory	
	SKU	TYPE	SALES DESC	-	
Beds Dog Bed - Cuddle Up	7675678	Inventory	Cream an	Dog House	
Striped cushion bed	675678567	Inventory	Striped c	5435436	
Deluxe Cat Tree	56546542	Inventory	Green	Category Furniture	•
Dog House	5435436	Inventory	Beige - m	Class Dallas - Assign C Items	Class to
Pet Stairs	6546546	Inventory	Pet Stairs	Quantity on hand Adjust: Quantity Starting value	3
Grooming		Service	Basic gro	Reorder point What's the reorder point?	4
Hours		Service		Inventory asset account	

We have added Class option to Products & Services item.



Preferred vendor added to Items

ll Sales	Invoices Customers	Products	and Services				
	ME *	SKU	туре	SALES DESC	Sales price/rate	Income account Sales of Product Income	
	Dog Bed - Cuddle Up	7675678	Inventory	Cream an	📝 is taxable		
	Striped cushion bed	675678567	Inventory	Striped c	 Price rules There are no price rules for this ite 	m	
	Deluxe Cat Tree	56546542	Inventory	Green	Add new Purchasing information		_
	Dog House	5435436	Inventory	Beige - m	Dog House		
	Pet Stairs	6546546	Inventory	Pet Stairs	Cost 28.25	Expense account	
	Grooming		Service	Basic gro	Preferred Vendor Pet Supplies R Us	7	
	Hours		Service		× :	SHOW MORE	

We have added "Preferred Vendor" option to Products & Services.



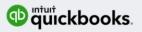
quickbooks	⊟ Groo	oming Time								Ð	९ 🅸 📀
Dashboard	All Sale	es Invoices Customers	Products	and Services	i l						
Banking		NAME Frozen Header	SKU	TYPE	SALES DESC	SALES PRICE	COST	TAXABLE	QTY ON HAI	REORDER P	ACTION
Sales		Dog Grooming Package	4145599	Bundle							Edit 👻
Expenses		Furniture									
mployees		Beds Dog Bed - Cuddle Up	7675678	Inventory	Cream an	29.95	12.50	~	0	12	Edit 👻
Reports	_										
Taxes		Striped cushion bed	675678567	Inventory	Striped c	24.95	6.42	~	20	6	Edit 👻
Accounting		Deluxe Cat Tree	56546542	Inventory	Green	129.95	42	~	11	4	Edit 👻
My Accountant		-120									
Apps		Dog House	5435436	Inventory	Beige - m	109,95	28.25	~	3	4	Edit 👻
Tools		Pet Stairs	6546546	Inventory	Pet Stairs	52.95	22	~	20	6	Edit 👻
Get Paid Faster		Grooming		Service	Basic gro	30					Edit 👻

The column titles have been frozen so when you scroll down on the Product page, you know what each column is.



Vendor auto-populates on PO during reorder when Preferred vendor has been assigned to the item Purchase Order #1003 🕸 🛈 🗙 AMOUNT Pet Supplies R Us . \$28.25 📀 Open 🕶 Ce/Be Mailing address Purchase Order date PO no. • 11/30/2017 1003 Ship via Shipping address Grooming Time 1205 Susan Way Sunnyvale, CA 94087 US Account details ▼ Item details DESCRIPTIC 📝 Dog House 5435436 Inventory Beige - m... # PRODUCT/SERVICE 109.95 28.25 4 Edit 👻 SKU ~ Make inactive III 1 Furniture:Dog House 5435436 Dog House Pet Stairs Run report 6546546 Pet Stairs 52.95 22 20 Inventory ~ Duplicate Car Grooming Adjust quantity Service Basic gro... 30 Adjust starting value Reorder Service





QBO – Updates Bank Deposit Screens

Clarifying the terminology on the Bank Deposit Screens.

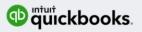


Building: Bank Deposit - quick changes

Clarifying language and adding contextual Point-Of-Need help begins to guide users to properly record income using the Bank Deposit transaction while not disturbing existing users.

🦻 Deposit		🔊 Bank Deposit 🥌 Released	Dec 2017
Select Existing Payments			9°Feb 2018 - Removing Undeposited Funds Asset account types from this dropdown
RECEIVED FROM	D#	Select the payments included in this deposit	
OuickBooks Team (deleted)	11	select the payments included in this deposit	Released Dec 2017
Billy Bregg	01	RECEIVED FROM	DATE TYPE
John D Rockabyebaby	02	Maggie Lasee	06/18/2015 Payment
Maggie Lasee	03	Don't see a payment you're looking for?	eleased Jan 2018
Maggie Lasee	51		
1 - 5 of 5 results			Carlo Car
Select all Clear all		Add other funds to the deposit Re	eleased Jan 2018
Add New Deposits		= 1	

Shows the release timing of these changes.



QBO – Updates Bank Download Screen

Clarifying the Bank Transaction Download Screen.



🕈 quickbooks	=						G) Q @ 0	
Dashboard	Banki	ng Bank P	Rules						 Solving for duplicate
Banking								^	due to Add 1 st
Sales		for Review	In QuickBooks	Excluded				Go to Register	workflow
Expenses	Rev	view items f	from your bank						
Employees	-		an existing record or add	it as a new record.					
Reports		Batch action	all (7)	Recognized (3)				8.0	
Taxes	Ū.	DATE *	DESCRIPTION	PAYEE	CATEGORY OR MATCH	SPENT	RECEIVED	ACTION	
Accounting		12/11/2017	Amazon.		Uncategorized Expense		\$89.99	Add	
My Accountant		12/10/2017	Lara's Lamination		Uncategorized Expense	\$150.00		Add	
		11/27/2017	Squeaky Kleen Car	Squeaky Kleen Car Wesh	2 month found	\$19.99		View	
		11/20/2017	Bob's Burger	Bob's Burger Joint	CC Expense 11/20/2017 \$18.97 Bob's Burger Joint	\$18.97		Match	
		11/20/2017	Squeaky Kleen Car	Squeaky Kleen Car Wash	2	\$19.99		3 -View	
		11/15/2017	Noton Lumber And	Noton Lumber and Buil	Second faced Bill Payment 1 11/15/2017 \$103.55 Norton Lumber and Building Materials	\$103.55		Match	
		11/09/2017	Tania's Nursery	Tania's Numery	1 record book Expense 50 11/09/2017 \$82.45 Tania's Narsery	\$82.45		Match	

1. More descriptive label to let customers new to the QBO understand what they are supposed to do with this workflow. BTW, we've changed this so now it's a blue dismissible box so it doesn't take up additional space.

2a. The solid green pill shape represents a single transaction match and customers can safely use batch action to match these with existing records.

2b. The white with green outline pill shape represents multiple transactions that make up the total that is coming in from the bank. These will need to be looked at in more detail.

Therefore,

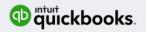
3. encourages users to look at the multiple transactions to make sure they are the ones needed for the match. This will help prevent adding duplicate transactions to their books because this process will have more oversight instead of blindly adding/matching items.



1	dickbooks	≡						6) Q @ @	
	Dashboard	Banki	ng Bankl	tules						
1	Banking		_						^	
	Sales	2	or Review	In QuickBooks	Excluded				Go to Register	
	Expenses	Ret	view items f	rom your bank						
	Employees			an existing record or add	it as a new record.					
	Reports	.r	Batch action	• All (7)	Recognized (3)					
	Taxes	0	DATE *	DESCRIPTION	PAYEE	CATEGORY OR MATCH	SPENT	RECEIVED	ACTION	
	Accounting		12/11/2017	Amazon		Uncategorized Expense		\$89.99	Add	
	My Accountant		12/10/2017	Lara's Lamination		Uncategorized Expense	\$150.00		Add	
		0	11/27/2017	Squeaky Kleen Car	Squeaky Kleen Car Wash	2 month found	\$19.99		View	
			Records found CC Expen	Match Transfer	eaky Kleen Car Wash	Find other records			Match	
			11/20/2017	Bob's Burger	Bob's Burger Joint	1 viscond found CC Expense 11/20/2017 \$18.97 Bob's Burger Joint	\$18.97		Match	
			11/20/2017	Squeaky Kleen Car	Squeaky Kieen Car Wash	2 records found	\$19.99		View	

The "View" shows more detailed options when the match shows multiple transactions.





QBOA – Updates New Client - Without QBO

Quickly add a New Client without QBO.



Accountant	Go to client's Quic	:kBooks ▼			Search	ৎ 🕂	- 🕸 💿 두 (
YOUR PRACTICE	Numerus	Accounting					Add client
Clients	_						
Team	Find a client	Q All clients (21)	•				
ProAdvisor	CLIENTS	BOO	KKEEPING	PAY	ROLL		ТАХ
Work NEW	Name	Status 🔻	For Review	Status	Items Due	Trial Balance	Tax Return
Apps NEW	Bella Donna B (408) 654-7652	Closed 07/31/2016	1 change to reconciled	Pay date 12/09/2016			2016: 1120 Waiti
YOUR BOOKS	📰 Carlo's Cupcakes	Ф					
Dashboard	Chicago Movin (312) 556-1293	Closed 06/13/2017	4 changes to closed bo 87 unaccepted transact	Pay date 12/08/2017	10 taxes earliest 11/15/2016		2016: 2 tax returns
Banking	Derek Duncan	Ф					
Sales		¥					
Expenses	Duque de Caxias	(b)					
Projects	Fremont Tofu (510) 465-2388	(D) Closed 03/31/2016	51 changes to closed b 88 unaccepted transact	(b)			
Employees Reports	Goncalense	Ф					
Taxes	Itaborai	Ф					
Accounting	Kathryn's hobb	•					



Add client		×
	Client contact information	
	Business Individual	
	Business name *	Email *
	Rockcastle Construction	jennifer@rockcastleconstruction.com
	Display name as	Mobile
	Rockcastle Construction	
	+ Add more info	
	O i I D I I I I I I I I I I I I I I I I I	
	QuickBooks subscription	Compare 🖉
	Wholesale discount (firm is billed) Direct of	liscount (client is billed) O No subscription right now
	Plus Most Popular	Wholesale discount
	\$50/me 50% off for life of the subscription ¹ \$25/me	Grow your practice by bundling QuickBooks into the services you provide clients.
	Essentials	Learn more about the benefits of the wholesale discount.
	\$35/mo 50% off for life of \$17 co	Wholesale discourt.

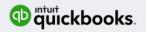
Now you can easily add a new client that does not have QuickBooks Online.



Add client	Client contact information		×
	Business Individual		
	Business name *	Email *	
	Rockcastle Construction	jennifer@rockcastleconstruction.com	
	Display name as	Mobile	
	Rockcastle Construction		
	+ Add more info QuickBooks subscription Wholesale discount (firm is billed) Direct of		
	Team access		
	Select which team members in your firm can access yo	our client.	
	Ray Choi (Firm Master Admin)		
	D Watts		

When choosing "No Subscription right now" the QBO product choices are not displayed, reducing confusion.





Merchant Payment Statements

Payment statements are now accessible in QBO for all U.S merchants



Presenter

Justin Saeian

Product Manager

About Justin

- Team: Payments
- Passion: Helping small businesses put their accounts receivable on auto-pilot
- 1st Years at Intuit
- Mountain View, CA





Payments Statements

- Shows a monthly overview of the transactions and fees applied to a merchants payment account
 - · We will show up to two years of statements for all merchants inside of QBO
 - Statements from the previous month should be available by the 5th of the current month
 - There will be no statement generated for a particular month if no fees were applied to the QBO user's merchant account during that month
 - Accountants will have access to see their clients monthly statements

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Creat Survey S255.00 Transmission of animal Anima's Survey Belle States Giourt Annue Orbon 2 500		Pees Charged Net Sales
For Spread	Approx	Fee Anstant hel per Duty Depuet 01.00 pitel Fee Proventage 5.20%
Depend Type Sale Anna Dinat Court 2	Amount Court	Great Ansurt Guett Ansurt 80.00 z Sib.00

Payment statements give a monthly overview of the transactions processed by QuickBooks merchants on a monthly basis.

- U.S Payments enabled QBO merchants can now access their statements within QBO regardless of which merchant they process with.
- · In QBO we will go back two years back with payment statements
- This aggregated list of fees in a statement include...

Arbitration/Compliance Filing Fees Equipment Gift Card Order Gift Card Statement Fees Reject Fees Shipping Supplies Termination Fee Termination for Cause Chargeback Fees

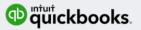
- Chargeback Post
- Permissions
 - Any master admin, company admin, accountants and limited role with sales included will be able to view and access statements

Advanced Chart of Accounts Where do you want to record payments? Where do you want to record processing fees? December 2017 November 2017	Account and S	ettings		
Ales Run deposit reports See transaction details Documents Monthly Statements December 2017 View January 2018 December 2017 November 2017 Where do you want to record payments? Where do you want to record processing fees? October 2017		Merchant details		
ayments Documents December 2017 view dvanced Chart of Accounts Where do you want to record payments? December 2017 view Where do you want to record processing fees? November 2017 view Second view	ales		Run deposit reports	Manage account
dvanced Chart of Accounts Where do you want to record payments? December 2017 Where do you want to record processing fees? November 2017 S		Documents	Monthly Statements	
October 2017	dvanced	Chart of Accounts		December 2017
Payment Methods Cards = + visa + Bank Transfer		Payment Methods		October 2017



Statements View						
	TEST_US_APE-T1N_1_2017092215 1103 MAIN ST SALISBURY MA 01952 Merchant Account Number	06099533355	http	Woodland For statement h ://merchantcenter.intuit.	rbank Blvd 100 Hills, CA 91367 elp, please visit	
	5247719913716313	Importar	nt Information		to Dec 31 2017	
	Overall Summary \$25.00 Gross Transaction Amount (includes sales & returns)		\$0.00 = \$25.00 Net Transaction Amount			
	Activity Summary Date Sales		Returns	Fees Charged	Net Sales	
	Count 06-Dec 2 Fee Summary	Amount \$25.00	Count Amoun 0 \$0.0		\$24.75	
	Fee Type	Count	Amount		Fee Amount	
	Sum of Fees Debited per Daily Deposit \$0.00 Aggregated Fee Percentage 0.00%					
	Deposit Summary					
	Deposit Type	Sales	Returns	Gro		
	Amex Direct	Count Amou 2 \$25		Amount Count \$0.00 2	Amount \$25.00	





Redesigned invoice emails

New invoice emails that highlight your brand and make it easier for your clients to view and pay your invoice, anywhere, any time

Be aware of new invoice emails that are being rolled out in phases to US users starting in February, and benefits of these emails to small businesses.

1. Invoices designed to work well on all devices (laptops, tablets, and mobile devices)

2. Allows small businesses to better highlight their brand

3. Invoice details in the email to make it easier for customers to quickly review, pay, and search for their invoices



Presenter

Siya Yang

Product Manager

About Siya

- · Payments team
- Passion for helping small businesses get paid faster
- 3 Years at Intuit
- Mountain View, CA



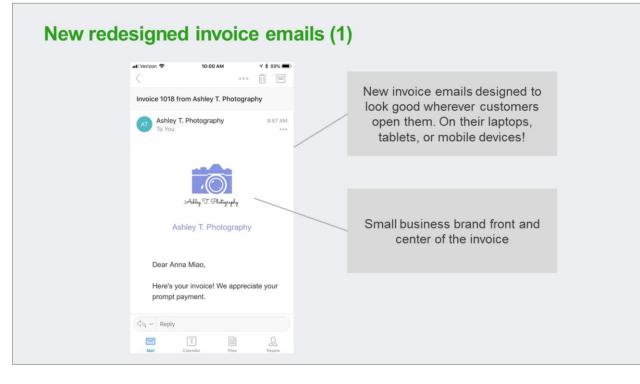


	mails
CL Cya Late Vang, Siya Thursday, Show Deta	r, Out Fishing <quickbooks-email@intuit.com> : Yang, Siya February 1, 2018 at 1:25 AM ils ils iKB</quickbooks-email@intuit.com>
	Due Date Balance Due 3044 03/03/2018
	To: Joe Blog Here's your involce! We appreciate your prompt payment. Thanks for your business! Cya Later, Out Fishing
	Guriuckbooks. O Intuit, Inc. All rights reserved. Privacy I Security I Terms of Service

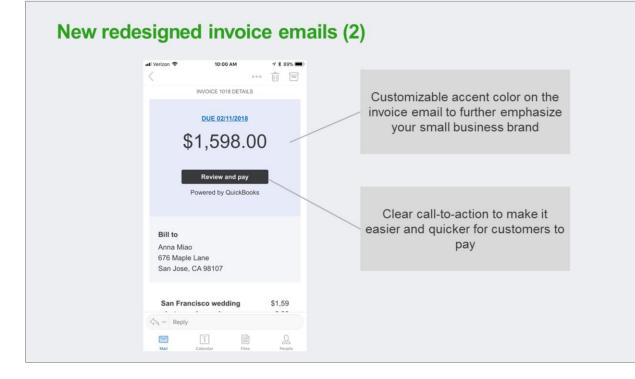


New redesigned invoice emails zon 🜩 10:00 AM 7 \$ 89% 🗰 al Verizon 🗢 10:00 AM 1 \$ 89% 🔳 all Verizon 🗢 10:00 AM 1 🕇 89% 🔳 ati Verizon 🗢 10:00 AM 1 \$ 89% 🔳 ••• 前 🖃 ••• 🗊 📼 *** 🗓 📟 INVOICE 1018 DETAILS San Francisco wedding \$1.59 Invoice 1018 from Ashley T. Photography Logo made with DesignEvo. 8.00 photography package Ashley T. Photography To You DUE 02/11/2018 9:57 AM 5 hr coverage in various shoot locations in San Francisco. Final delivery online, with online gallery, viewing, ordering, and download of all photos. All high-resolution Images are fully edited, and delivered by Review and pay \$1,598.00 heolowob Ashley T. Photography Review and pay 1 X \$1,598.00 ashley.t@photography.com Powered by QuickBooks www.ashleytweddings.com Ally J. Phitopuply Balance due \$1,598.00 Ashley T. Photography guickbooks. Bill to Anna Miao Thank you for sharing your joy with us! 676 Maple Lane Please contact us if you'd like any of your © Intuit, Inc. All rights reserved. Dear Anna Miao, San Jose, CA 98107 photos professionally printed. Privacy | Security | Terms of Service Here's your invoice! We appreciate your prompt payment. Logo made with DesignEvo. San Francisco wedding \$1,59 🦣 - Reply 🚓 - Reply 4 ~ Reply A ~ Reply Respire E Files R \simeq \simeq \simeq \leq



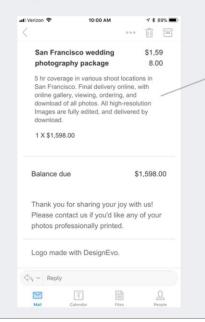








New redesigned invoice emails (3)



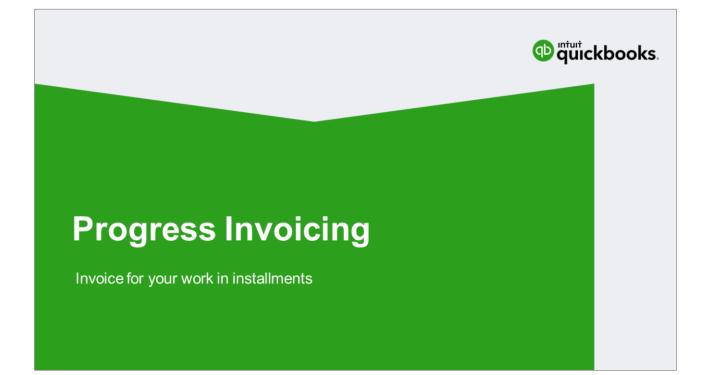
Invoice details directly in the email, so customers can easily review the invoice and search for it at a later time in their email



New redesigned invoice emails – Roll out plan

- Currently live for ~250 users in the US
- Will be rolled out to more US users in phases starting February 8, 2018







Presenter

Pawandeep Singh

Product Manager

About Pawan

- QuickBooks Online Product Management
- Passionate about helping small businesses manage their business and books
- · 3 years at Intuit
- Mountain View, CA



What is Progress Invoicing

Progress invoicing is the 'incremental' invoicing of work by small businesses.

These invoice increments may be:

- · Based on phases or stages of progress on the projects
- · Declared as part of a pre-determined billing schedule or contract
- · Or, based on progress against items cited in an estimate

o quickbooks.

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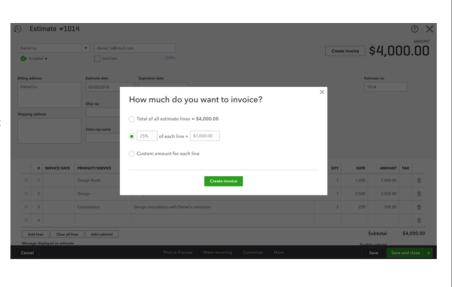
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Billing a	ddres		Est	timate date	Expiration date					Est	imate no.		
Danie	l Lu		0	2/02/2018						1	014		
			Shi	ip via	Shipping date	Tracking no.							
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			Sal	les rep name									
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=	3		Consult	tation	Design consultation with D	aniel's contractor			2	250	500.00	1	Ô
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QuickBooks Online supports progress invoicing starting from an estimate. Click on 'create invoice' to create the progress invoice.



On the modal asking how much to invoice, choose one of the options:

- Total of all estimate lines this helps you create a regular invoice that will be sent for the entire estimate
- A partial amount or a partial percent of the estimate: On the invoice created from the estimate, this amount or percentage will be prefilled for each line
- Custom amount for each line this will allow you to modify each line separately and no amount or percentage will be pre-filled on the invoice created



On the modal asking how much to invoice, choose one of the options:

- 1. Total of all estimate lines this helps you create a regular invoice that will be sent for the entire estimate
- 2. A partial amount or a partial percent of the estimate: On the invoice created from the estimate, this amount or percentage will be pre-filled for each line
- 3. Custom amount for each line this will allow you to modify each line separately and no amount or percentage will be pre-filled on the invoice created



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1 linked	Itransaction		Send later		Cc/Bec	Bank transfe				\$1,(JUU.	UU
Billing ac	idress	Te	rms		Invoice date	Due date				Invoice no.		
Daniel	Lu		Net 30	•	02/05/2018	03/07/2018				INV-20171	149	
		Sł	tip via		Shipping date	Tracking no.						
Shipping	address											
		sa	iles rep name									
	# SERVICE	DATE PRODU	JCT/SERVICE		DESCRIPTION		DUE	ατγ	RATE	AMOUNT	тах	
	1	Design	Audit		Design audit for Daniel's c	office	25% of 1,000.00	0.25	1,000	250.00	e	Ō
	2	Design	1		Design concepts for Danie	el's office	25% of 2,500.00	0.25	2,500	625.00	e	8
щ		Consul	tation		Design consultation with E	Daniel's contractor	25% of 500.00	0.5	250	125.00	e	ā
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The 'Due' column in the line item table describes how much portion of each line item amount is being invoiced.



	Lu		▼ daniel_lu@			Online payments						61 7			
1 linked	transa	ction	Send lat	er.	Cc/Bcc	✓ Bank transfe	r ADI					\$1,7	່ວເ	J.L	JU
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Daniel	Lu		Net 30		02/05/2018	03/07/2018						INV-20171	149		
			Ship via		Shipping date	Tracking no.									
Shipping	addre	55													
			Sales rep name												
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-	*	SERVICE DATE	PRODUCT/SERVICE Design Audit		DESCRIPTION Design audit for Daniel's o	ffice	DUE	10		ΩΤΥ 1	RATE	AMOUNT 1,000.00	тах	0	0
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	1	SERVICE DATE	Design Audit	•	Design audit for Daniel's o	el's office	100% of 1,000.0	-	of 2500.00	1	1,000	1,000.00		-	
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line item. Options exist to switch between the percentage or the amount options.

You can change the amount or percentage on each line item by clicking within the due column on a line item. Options exist to switch between the percentage or the amount options.



	el Lu		daniel_lu@intuit.c	Ce/Bcc Cards VIS	🗢 🛫 🧮 🕶			\$1 F	20	5.00
1 100	rd trans	action	Send later	Bank trans	fer ACH			ΨI,C		0.00
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Dani	el Lu		Net 30	 ▼ 02/05/2018 03/07/201 	8			INV-20171	149	
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		SERVICE DATE	Design Audit	Design audit for Daniel's office	100% of 1,000.00	1	1,000	1,000.00	144	e ii
			Design	Design concepts for Daniel's office	500.00 of 2,500.00	0.2	2,500	500.00		e 🗇
	3		Consultation	Design consultation with Daniel's contractor	25% of 500.00	0.5	250	125.00		0
	4								/	Ô
	Add line		Add subtotal					Subtota	I	\$1,625.00
Can		clear		Print or Preview	Make recurring Customize		Tavahi	Save		and send

You can also remove a line item using the 'trash' icon.



	aaniei_lu@intuit.c	om 🖌 Cards vise				41.00	E C	
1 linked transaction		Co/Bcc Sank transf	BE ACH			\$1,62	ວ.ເ	JU
Billing address	Terma	Invoice date Due date				Invoice no.		
Daniel Lu		• 02/05/2018 03/07/2018				INV-20171149		
	Ship via	Shipping date Tracking no.						
Shipping address			×					
	Sales rep name		nate #1014. Would you like to remove					
		this line from the invoice or unli	nk the whole transaction r					
		Remove line	Unlink it					
# SERVICE DAT	PRODUCT/SERVICE	DESCRIPTION	DUE	άτγ	RATE			
	Design Audit	Design audit for Daniel's office	100% of 1,000.00					Ô
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								m
								0
III 3 III 4	Consultation					Subtotal	\$1,6	0 525.0
III 3 III 4	all lines Add subtotal		25% of 500.00	0.3	Teelf		\$1,6	525.0

the invoice (and your client).

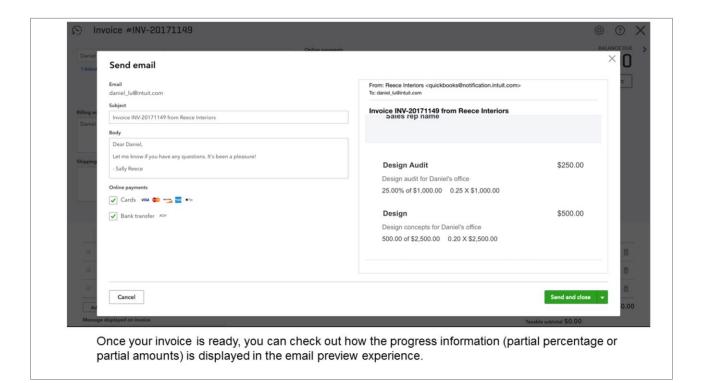
Clicking on 'remove line' removes the line from the progress invoice that you might want to hide from the invoice (and your client).



Daniel Lu 1 linked to		tion		daniel_lu®int	uit.com	Ce/Bcc	Online paymer Cards	ISA 😂 🦡 📕 🕫			\$7	750		
Billing add	iress		Terr	ns		Invoice date	Due date				Invoice no.			
Daniel Lu	u		N	et 30	•	02/05/2018	03/07/2	218			INV-20171	149		
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You can mix presentation formats of line items on the invoice. For instance, some items can be percentage based vs. some items can be based on dollar amounts.





Once your invoice is ready, you can check out how the progress information (partial percentage or partial amounts) is displayed in the email preview experience.



1 linked	Send email		×O
Billing ac Daniel	Email danie_lu@intuit.com Subject Invoice INV-20171149 from Reece Interiors Body: Dear Daniel,	From: Recce Interiors <quickbooks@notification.intuit.com To: dariet_U@intuit.com Invoice INV-20171149 from Reece Interiors Bala</quickbooks@notification.intuit.com 	nce due \$750.00
Shipping	Let me know if you have any questions. It's been a pleasure! - Sally Reece Online payments Cards with See The Second S	Estimate summary Estimate #1014 This invoice #INV-20171149 Total invoiced Print or save	\$4,000.00 \$750.00 \$750.00
Ad Messes	Cancel et al. Invoice	t or Preview Make recurring Customite More	Send and close

Another handy feature inside the email experience is the ability to share the 'Estimate Summary' with the client so they know how much they have been invoiced for so far.



	Accept	nsaction Type	Julintu Date Amour Cc 02/05/2018 \$750.0	nt Co/Bee					Create invoice	\$4,0	00.0
Billing		55	Estimate date	Expiration date						Estimate no.	
Danie	i Lu		02/02/2018							1014	
			Ship via	Shipping date	Tracking no.						
Shippir	g add	dress									
			Sales rep name								
		SERVICE DATE	PRODUCT/SERVICE	DESCRIPTION		άτγ	RATE	AMOUNT TA	REMAINING	INVOICED	CLOSED
		SERVICE DATE	PRODUCT/SERVICE Design Audit	DESCRIPTION Design audit for Daniel's offic	ice	ατγ 1	RATE	AMOUNT 7/ 1,000.00	REMAINING 750.00	1NVOICED 250.00	
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	1	2	Design Audit	Design audit for Daniel's offic	soffice	1	1,000	1,000.00	750.00	250.00	0
	1	3	Design Audit Design	Design audit for Daniel's offic Design concepts for Daniel's	soffice	1	1,000	1,000.00	750.00	250.00	Ō
	1	1 2 3 4	Design Audit Design Consultation	Design audit for Daniel's offic Design concepts for Daniel's	soffice	1	1,000	1,000.00	750.00	250.00	0

All progress invoices get linked to the estimate so you can check what has been invoiced so far and date information. You can also review from the estimate how far each line item has been invoiced.



Danie			daniel_lu@int Send later	Ce/Bcc				Creat	e invoice	\$4,0	00.00
1 linke											
Billing a	idress		Estimate date	Expiration date						Estimate no.	
Danie			02/02/2018 Ship via	How much do you want to in	voice?		×	< l		1014	
Shippin	addre	55		Remaining total of all lines = \$3,250.00							
			Sales rep name	0 25% of each line = \$1,000.00							
				Custom amount for each line							
		SERVICE DATE	PRODUCT/SERVICE						EMAINING	INVOICED	CLOSED
			Design Audit	Create invoice							8
	2		Design	Uesign concepts for Daniel's office		2,500	2,500.00				ā
	3		Consultation	Design consultation with Daniel's contractor	2						ā
	4										Ō
A	ld lines	Clear all li	nes Add subtotal							Subtotal	\$4,000.00
Cano	1			Print or Preview Make recurring	Customize	More				Save S	ave and close 👻

Creating a custom amount for each line means the created invoice will not pre-fill any partial amount or percentage



1 linke	l Lu d trans	action	•	daniel_lu®intu	uit.com	Cc/Bcc	Cards VISA	🗣 式 🗮 🖘						0.0	
Billing a	ddres	5	Ten	ms		Invoice date	Due date					Invoice no.			
Danie	Lu		N	et 30		02/05/2018	03/07/2018	3				INV-2017	1150		
			Ship	p via		Shipping date	Tracking no.								
Shippin	g add	ress													
			Sale	es rep name											
Ш	•	SERVICE DATE	PRODUC Design	CT/SERVICE Audit		DESCRIPTION Design audit for Daniel's offic	ce	DUE 0.00 of 1,000.00	Estimate Estimate #1014	Amount \$1,000.00	Invoiced \$250.00	Remaining \$750.00		P	Ô
Ш	1 2										Invoiced	Remaining		8	Ō
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=	1		Design A	Audit		Design audit for Daniel's offic Design concepts for Daniel's	office	0.00 of 1,000.00		\$1,000.00	Invoiced \$250.00	Remaining \$750.00		0	Ô
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When you click on the link icon next to each line on the invoice, it shows how far that line item has been invoiced and how much remains so that you don't have to go back to an estimate to look up that info.



III Date	01032013	PedEx	12545478			×
III V Product/Service						
	SERVICE Item name	DESCRIPTION Description of the item	YTD	RATE 225.00	450.00	
Include description here	ten name	Description of the item		225.00	225.00	
Category						
Example 2 Description						
Include Quantity and Rate						
D include cateriory and safe						
💠 🗸 Quantity						
			SUBTOTA		675.00	
III 🖌 Rate			DISCOUNT TOTAL TAX		-13.50	
··· v rate			SHIPPING		3.50	
			DEPOS/T TOTAL		10.00 \$776.25	
III 🖌 Amount					\$776.25	
🖽 🔄 sku						
Group activity by Group activity by Show progress on line items (email only) Show billable time Show billable time Include employee name Include hours and rate						
				Preview P	DF Done	
		e the emailed i		u'll bo		

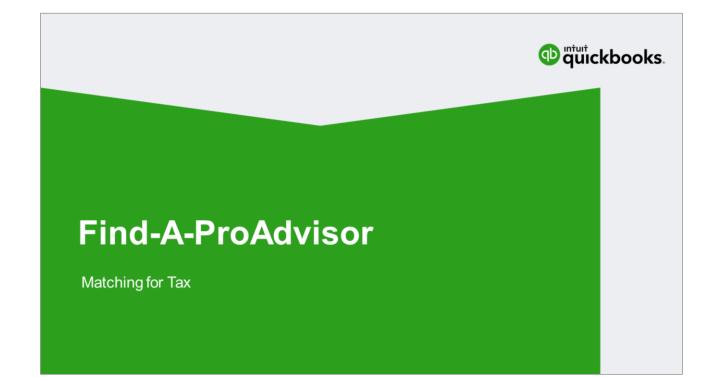
To show progress information on the line items inside the emailed invoice, you'll have to enable ' Show progress on line items' when you customize your invoices. This feature is only supported over email right now.



Everything saves automatically for invoices, estimates, and sales receipts.	Reece Interiors					
Footer	Sally II reace-entertains.com exerciseosititientors.com	84	2 PAGE	2		
Display			리뷰	5		
V Discount						
✓ Deposit	INVOICE					
Estimate Summary (email and web only)	BILL TO Smith Co. 123 Main Street		SHIP TO John Smith 20037 Patri Drive		INVOICE# 12545 DATE 01/12/2016 DUE DATE 02/12/2016	
Message to customer on	CRL CA 12345		Oty, CA 12345		TERMS NET 20	
Invoices and other sales forms	SHIP DATE 01/03/2015	SHIP VIA PedCx		TRACKING NO. 12345678		
8pt 👻						
	SERVICE	DESCRIPTION		OTV	HATE	AMOUN
	Terri hame Terri hame	Description of the item			225.00	
Add footer text						
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Centered						
				SUBTOTA		675.00 -13.50
				TOTAL TA	c	101.25
				SHIPPING DEPOSIT		3.50 10.00
				TOTAL BALANCE		\$776.25 \$776.25
				BACANCE	DUE	\$110.15
					Preview PDF	Done
					Preview PDP	Done

To show 'estimate summary' to your clients on the email invoice or the web invoice please customize the footer of your invoice by enabling the 'estimate summary' in the footer section of invoice customization screen.





info



Presenter

Leah Wetzel

Product Manager

About Leah

- QuickBooks Online Accountant
- Passionate about connecting Small Businesses with their most trusted advisors!
- 1 year at Intuit
- Mountain View, CA



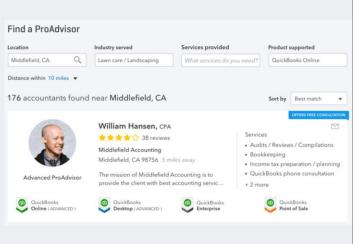


Matching for Tax

Visitors seeking tax help on the current Find-a-ProAdvisor experience feel like Find-a-ProAdvisor is not "meant for me"

Enhancements include:

- Prominent Display of Tax Related Credentials
- Free Consultation
- New "Services Provided"



Visitors seeking tax help on the current Find-a-ProAdvisor experience feel like Find-a-ProAdvisor is not "meant for me". Enhancements are being made to allow you to better highlight your expertise as it relates to tax and encourage engagement from visitors seeking tax help.

Enhancements include updates to the Find-a-ProAdvisor search experience, including a seasonal quick link which will perform a quick and easy tax-search and tweaks to the current "Send Message" text to reflect tax-related inquiries.

Additional enhancements include both changes to the Find-a-ProAdvisor Search Experience and the ProAdvisor Profile, including:

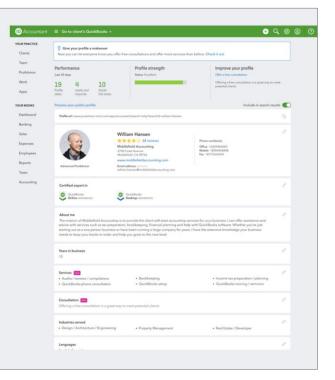
- Prominent Display of Tax Related Credentials (CPA, EA
 - Remove Credentials from the "Name" field
 - Ensure your Credentials are up to date
 - Free Consultation
 - Update the "Free Consultation" section if you offer a free consultation
- New "Services Provided"
 - Update the "Services" section of your profile

.

Matching for Tax

Update Your ProAdvisor Profile!

- 1. Remove Credentials from the "Name" fields
- 2. Ensure your Credentials are up to date
- Update the "Free Consultation" section if you offer a free consultation
- 4. Update the "Services" section of your profile



As a result of these enhancements, it is important that you review your ProAdvisor profile and ensure it is up-to-date. Pay special attention to the following:

- 1. Remove Credentials from the "Name" fields
- 2. Ensure your Credentials are up to date
- 3. Update the "Free Consultation" section if you offer a free consultation
- 4. Update the "Services" section of your profile

Matching for Tax

Why this matters:

- Most accountants who use QBOA provide multiple services for their clients, including tax
- 65% of an accountant's revenue comes from serving tax clients

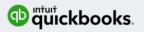
Why this matters:

Most accountants who use QBOA provide multiple services for their clients, including tax.

65% of an accountant's revenue comes from serving tax clients.

Helpful article – <u>https://www.firmofthefuture.com/content/5-tips-to-maximize-your-new-find-a-proadvisor-profile/</u>





24 Hour Direct Deposit

Let your clients hold on to their cash for an extra day and run payroll 24hrs before payday



Presenter

Amy Au Customer Experience Specialist

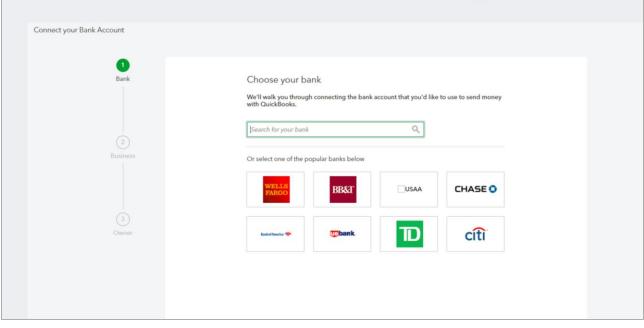
About Amy

- Online Payroll Team
- Passion: Advocate for small business
 owners
- 13 years at Intuit
- Mountain View, CA





Instant Bank Account Connection with Online Payroll





Instant Bank Account Connection with Online Payroll

Why this matters:

- Instant connect reduces set up time from average 4-5 days to less than 5 minutes.
- No need to wait for a test transaction amount.
- Works with 8 of the largest banks in the United States, covering ~55% of our customers.

Offered to QBOP and QBFSP currently.

- Launched to QBOP in Dec 2016
- Launched to QBFSP in Dec 2017.

Bank of America, Chase, Wells Fargo, Citi, TD, US Bank, BB&T and USAA

Instant connect enables a fast set up time in a secure manner. With this, employers can pay employees within 24 hours!



Same Day Direct Deposit for QuickBooks Full Service Payroll

New Feature:

QBSFP customers will soon have additional time to approve their direct deposit payroll checks.

- New cutoff of 7 am PST on the day of payroll.
- No additional cost to customers

Speedy Direct Deposit:

Intuit's 24 hour direct deposit allows both QuickBooks Online Payroll (QBOP) and QuickBooks Full Service Payroll (QBFSP) employers in good standing to approve direct deposit by 5 PM PST and still make payroll the next business day. This is an improvement from our previous 2 business day lead time.

As an additional benefit, Intuit's new same day direct deposit is available for QuickBooks Full Service Payroll customers only, allowing users even more time to run their payroll. Employers can approve payroll up to 7 AM PST on a business day for payday. Employees will see their funds post the same day but generally later in the day than payrolls approved one or more days in advance.



Same Day Direct Deposit for QuickBooks Full Service Payroll

Why this matters:

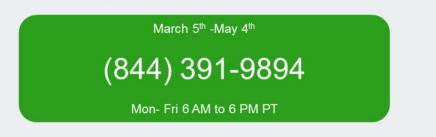
- Employees can be paid in the same day!
- Employers can hold onto money even longer and improve cash flow
- More options when paying employees in cases of emergencies or holidays



IOP4A User ID Changes

To increase security and better protect your client's sensitive data, Intuit Online Payroll for Accountants will resume User ID updates in March.

IOP4A accountant and client accounts will be moved to the Intuit central login credential system.



Dedicated support provided for you and your clients:

Our central authentication system has a single method for resetting passwords. We will use this same Intuit-branded flow for resetting Intuit Online Payroll for Accountant passwords

- Benefits include multi-factor authentication and monitoring of suspicious login activity

(844) 391-9894

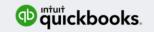
This toll-free phone number will be activated when migrations start on March 5th and will be monitored during our usual support hours, from 6 AM to 6 PM PT, Monday through Friday. If you wish, you may direct your clients to contact us at that phone number for login migration help. We will answer the phones as "Online Payroll" but there may be instances where we must inform your clients during the call that they are moving to Intuit credentials



IOP4A User ID Migrations	
Users will be prompted to update their user IDs at login.	intuit
There will be times when the Intuit brand is exposed:	♥ turbotax @ quickbooks ① mint Choose a new password
- Self service password resets	Enter your new password below. User ID
- Browser security certificate	Password
← → C intuition. [US] Ottps://www.managepayroll.com/login/whole ☆	Continue
Welcome! Enter your User ID and password below to log in.	By clicking interef Plasmont, you agree to our License Agreement and Plasmy Statement southin acciPhToH by clicky: Plasmy Pairs and Terms af Das.
	Inituit Lapi Privacy Decuty Its reserved, Indu, Quitbook, QB, Tutofax, ProCorrect and Not are registered trademarks of Intuit Inc. d conditions, features, support, pricing, and service options subject to change without notice

https://community.intuit.com/articles/1599012-intuit-online-payroll-for-accountants-changes-to-accountant-and-client-online-payroll-logins





QuickBooks Capital

Funding Small Businesses



Presenter

Jacob Chappell

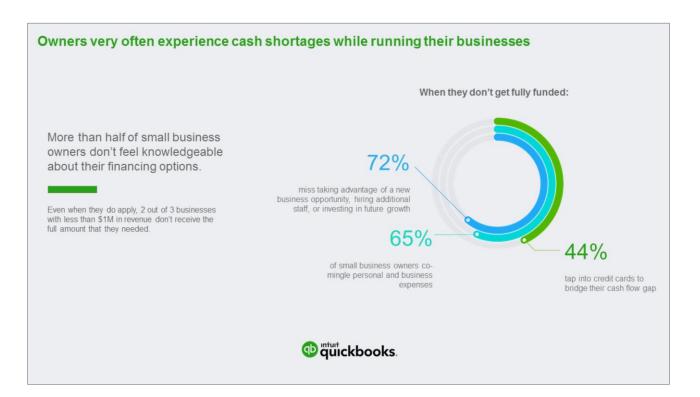
Product Manager

About Jacob

- QuickBooks Capital
- Passion: Solving Problems
- 3.5 years at Intuit
- Mountain View, CA







- Half of SMBs go out of business within their first couple of years of operation
- Cash flow is a huge issue, but banks don't want to lend to new companies with no credit background, and alternative lenders can be expensive and not as transparent
- When Customers cannot get funded, they may miss taking advantage of growth opportunities, mingle personal and business expenses, and tap into their personal credit cards to bridge the cash flow gap.
- We aim to lend to small businesses who use QBO



QB Ca	pital: Loan Product	Summary		
	What can you do with up to \$35, See what's possible without all		Loan Amount \$5,000 - \$35,000	Term 6 Months
	Loan amount	Your loan estimate Amount \$15,000.00	\$0,000 - \$00,000	o months
	55,000 535,000 Loan purpose Term Working Capital Great Credit profile Fair Average Great Apply now	Total loan cost \$470.49 Interest \$470.49 Fees \$0.00 Total repayment \$15,470.49 Repayment \$15,470.49 Repayment \$15,470.49 Repayment \$15,470.49 Repayment \$15,470.49 Repayment \$15,470.49	APR 10 - 18% Payback	Loan Cost \$130 - \$1,650
	Application pre-filled with info from QuickBooks 2 busines	fund in No prepayment penalty or orgination fee d our rates Browse FAQs	Weekly Repayment	



QuickBooks Capital		×
	What can you do with up to \$35,000 from QuickBooks Capital? See what's possible without affecting your personal credit.	
	Loan amount 55,000 \$35,000 Loan purpose Term Working Capital • 6 months Credit profile Fair Average Great Apply now Credit profile Fair Average Great Credit profile Credit	
	More about our loans Image: See how it works Image: See how it works <t< td=""><td></td></t<>	

This begins the application process.



<complex-block> Construction Construction</complex-block>					
CHARLIE BROWNS OF TINTON FALLS INC Phone 9440150988 Address Address Address Address Apt/Ster/Unit 103 Main St (a) 20 D1952-1110 Salisbury Salisbury MA-Massachusetts MA-Massachusetts Automotive Body Repair Shops Business type Limited Liability Company Tederal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.	Business		ness details to prepare your application.		
Phone 9440150988 Address Adamont, suite, unit, etc. 2IP code City 01952:1110 State MA - Massachusetts Industry Automotive Services V Automotive Services V Automotive Services V Automotive Body Repair Shops Vederal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		Legal business name			
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9440150988 Address Apt/Ster/Unit 103 Main St Apartment, suite, unit, etc. ID2 P code City @1952:1110 Salisbury State Industry category Industry category Industry Automotive Services Automotive Body Repair Shops Business type Imited Liability Company I12233445 T2233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		Phone			
103 Main St Apartment, suite, unit, etc. ZIP code D1952-1110 Salisbury MA-Massachusetts MA-Massachusetts Industry category Industry Automotive Body Repair Shops Business type Limited Liability Company Federal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		9440150988			
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MA - Massachusetts • Industry category Industry Automotive Services • Business type • Limited Liability Company • Federal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		01952-1110	Salisbury		
Industry category Industry Automotive Services Business type Limited Liability Company Federal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		State			
Automotive Services Automotive Body Repair Shops Business type Limited Liability Company Federal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data. When we underwrite, we'll use data about your company, including your QuickBooks data. Tax ID (EIN) Tax ID (EIN) Tax ID (EIN)		MA - Massachusetts	·		
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Federal Tax ID (EIN) 112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		Business type			
112233445 When we underwrite, we'll use data about your company, including your QuickBooks data.		Limited Liability Company		•	
When we underwrite, we'll use data about your company, including your QuickBooks data.		Federal Tax ID (EIN)			
		112233445			
€ Want to talk? Call 844.832.2903 M-F, 8:00 AM to 7:00 PM, ET		When we underwrite, we'll use data about you	r company, including your QuickBooks data.		
		Next) Want to talk? Call 844.832.2903 M-F, 8:00 AN	l to 7:00 PM, ET	T

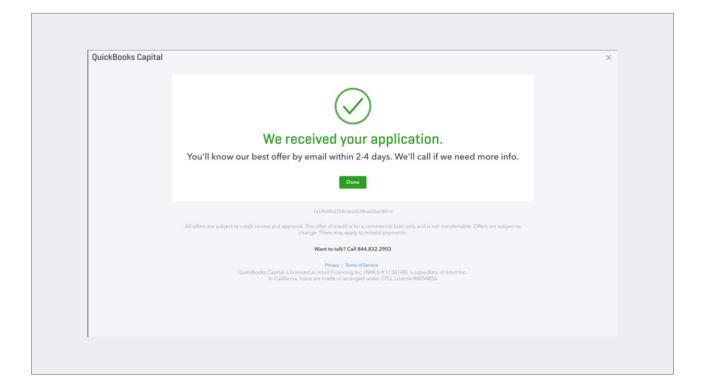


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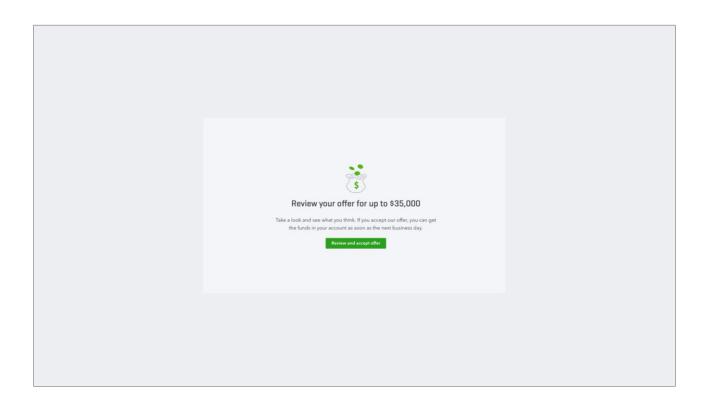


By submitting my application, I certify that the bank authorize Intuit to use my data to underwrite my bu Married California residents may apply for separate	iness.
Back Submit & W	nt to taik? Call 844.832.2903 M-F, 8:00 AM to 7:00 PM, ET







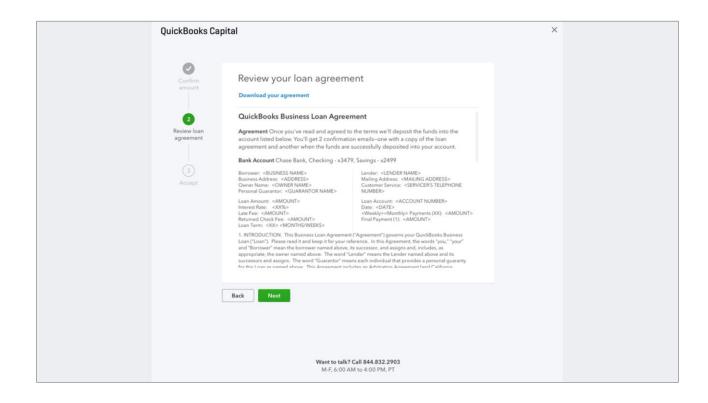


The start of the approval and acceptance process.



Image: Speciev Gammer Almost there! Borrow up to \$35,000 for 6 months Image: Speciev Gammer South Image: Speciev Gammer Mount Image: Speciev Gammer Speciev Gammer Image: Speciev Gammer<	QuickBooks Capital					2
Image: Confirm the amount you want Amount Image: Specific term Image: Im		Almost there! Borrow up to \$35,000 f	or 6 mon	ths		
	Review loan agreement 3	Amount	\$35,000	Amount \$35,00 ✓ Total Ioan cost \$1,05 Interest \$1,05 Fees \$3 Total repayment \$36,05 Repayments \$1,388.38 week Term 26 weeks	97.81 97.81 \$0.00 97.81	
		Back Next		More about our loans		







QuickBooks Capital					>
Confirm amount	Get ready to celebra	ite - the \$35,000 i	s almost yours		
	Loan Summary		-		
Review loan	Loan Amount Total Interest Cost	\$35,000.00	Term	6 Months 3.14% (APR 12.00%)	
agreement	Total Repayment	\$36,097.81	Weekly Payment	\$1,388.38	
Accept	Just need your consent I. You consent to be bounc communication signature 2. You agree to be persona performance information	d by the terms of the Loan A e and your rights in the even Ily and unconditionally liabl	it of a dispute.		
	Back Get Funded				



😨 quickbooks	=				
Dashboard	Capital			Need to get	in touch? Call 844.832.2910
Banking	Your loan summary	Loan	document Show details	Next auto-p	ayment
Sales	\$14,876.85		\$10,757.93	Amount	\$991.79
Expenses	PAID 15 of 26 payments paid		BALANCE	Date	02/12/2018 Weekly on Mondays
Workers					
Reports	Aug 2017		Feb 2018	Make a one-	time payment
Taxes					
Accounting	Payment history	De	ta is current as of the last 24 h	ours and assumes future pays	ments are made on time.
My Accountant	DATE 🔻	PAYMENT	PRINCIPAL	INTEREST	BALANCE
Capital	11/27/2017	\$991.79	\$964.82	\$26.97	\$10,757.93
Apps	11/20/2017	\$991,79	\$962.61	\$29.18	\$11,722.75
	11/13/2017	\$991.79	\$960.40	\$31.39	\$12,685.36
Tools	11/06/2017	\$991,79	\$958.19	\$33.60	\$13,645.76
	10/30/2017	\$991.79	\$955.99	\$35.80	\$14,603.95
	10/23/2017	\$991.79	\$953.80	\$37.99	\$15,559.94
	10/16/2017	\$991.79	\$951.61	\$40.18	\$16,513.74
	10/09/2017	\$991.79	\$949.42	\$42.37	\$17,465.35
	10/02/2017	\$991.79	\$947.25	\$44.54	\$18,414.77
	09/25/2017	\$991.79	\$945.07	\$46.72	\$19,362.02
	09/18/2017	\$991.79	\$942.90	\$48.89	\$20,307.09
	09/11/2017	\$991.79	\$940.74	\$51.05	\$21,249.99
	09/04/2017	\$991.79	\$938.58	\$53.21	\$22,190.73
	08/28/2017	\$991,79	\$936.42	\$55.37	\$23,129.31
	08/21/2017	\$991.79	\$934.27	\$57.52	\$24,065.73
	Total	\$14,876.85	\$14,242.07	\$634.78	

A couple of months after approval, tracking the loan payments.







Webinar Links

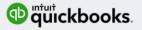
Find-A-ProAdvisor - <u>https://www.firmofthefuture.com/content/5-</u> tips-to-maximize-your-new-find-a-proadvisor-profile/

QuickBooks Training - www.qbtrainingevents.com

In The Know Webinar – https://community.intuit.com/articles/1463613

https://quickbooks.intuit.com/ > Under: Learn & Support > QuickBooks Tutorials





Thanks for Attending

Accountants Help Hub YouTube channel Accountant blog Online Feature Request website These links will also be in the email sent following this training.

We have a number resources that will help provide information related to today's Training Session.

The links for these and other resources will be in the follow up email sent after the conclusion of this training.

This event has been recorded, and get the recording information out to you in few days when it becomes available.







Thank you for attending.

Please give us feedback regarding this training.

Let us know what you liked about this training.

Also please let us know what you would like to see in future "In The Know" update trainings.

We look forward to seeing you here with us next month.

Have fantastic rest of your day.

Good Bye.

